

# **BENCHMARKING THE MEAN STREETS OF NYC AND BEYOND**

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[About Us](#)[EnergyScoreCards](#)[Energy Management](#)[Design & Installation](#)[Projects](#)

## News

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09.19.2013 | **Garrison Institute  
Climate, Buildings, and Behavior  
Symposium**

Bright Power CEO Jeff Perlman will participate in a panel discussion on Creating an Energy...

[More](#)

08.27.2013 | **NYC Sustainability  
Summit**

Andrew McNamara will moderate the panel on New Development Sustainability with...

[More](#)

07.31.2013 | **WinnCompanies  
launches Open Market ESCO**

With technical assistance from Bright Power, WinnCompanies' pilot program will fund energy...

[More](#)

Bright Power provides practical energy management and solar energy solutions that save building owners energy, money and time. We focus on multifamily residential buildings, enabling them to reduce waste, improve cash flow, achieve energy law compliance and make building occupants more comfortable. Clients include building owners, management companies, developers, contractors, architects, governments and utility companies.

Our services include: **energy benchmarking** using our **ENERGYSCORECARDS** software, **energy audits**, financial and technical feasibility analysis, **energy management**, **grant & rebate assistance**, **green building (LEED®)** consulting and **trainings** for professionals and building managers. Our design and installation services include: **solar electricity and solar thermal systems**; **heating, cooling & HVAC systems**; **lighting design**; **construction management** and **commissioning**.

[Read more](#)

## BRIGHT POWER INTRODUCTION

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- ❖ Energy Management Partner for our clients
- ❖ Services include Auditing, Benchmarking, Solar Design, Construction Management, Procurement
- ❖ Focused on large multifamily properties in New York
- ❖ 9 years old
- ❖ 50+ employees
- ❖ Based in downtown Manhattan

# ENERGYSCORECARDS (SUBSIDIARY OF BRIGHT POWER) *Where is the Energy going?*

ENERGYSCORECARDS

Conor Laver ▾ Help

Search Properties

Portfolio

Property

Scorecard

Year-to-Year

Account Analysis

Property Info

Accounts & Bills

Energy Events

Property Reports

Alerts

0



Test standard

1 Auto Lane, AutoCity, NY, 10032



Tools



Owner Energy

Partial

A

52 kBtu/ ft<sup>2</sup>/yr

Most Recent Year - Owner

Jul 2008 - Feb 2011

Energy

Spending

Carbon



Cooling

Common Area



C

2.9 BTU/ ft<sup>2</sup>/CDD



\$ 702



Heating

Whole Building



A

5.9 BTU/ ft<sup>2</sup>/HDD



\$ 15,917



Electric Baseload

Common Area



C

1,610 kWh/unit/yr



\$ 6,250



Fossil Fuel Baseload

Whole Building



C

19.7 mmBTU/bdmm/yr



\$ 9,598



Water



C

100.3 gal/bdmm/day



\$ 5,490

Electric

\$12,578

Gas

\$10,781

Oil

\$9,109

Water

\$5,490

Total Spend

\$37,959



Energy Events

Property Name

Measure Name

Implemented On

Projected Savings

No Energy Events

More >



Reports/Files

Export Property

- ❖ Multifamily Benchmarking Online Tool
- ❖ Peer Grading
- ❖ 4 years old
- ❖ Half a Billion square feet benchmarked
- ❖ 49 States
- ❖ 5000 large multifamily properties
- ❖ > 1.5 million utility bills



# THE EPONYMOUS SCORECARD

Data Driven Change: Where is the Energy going?

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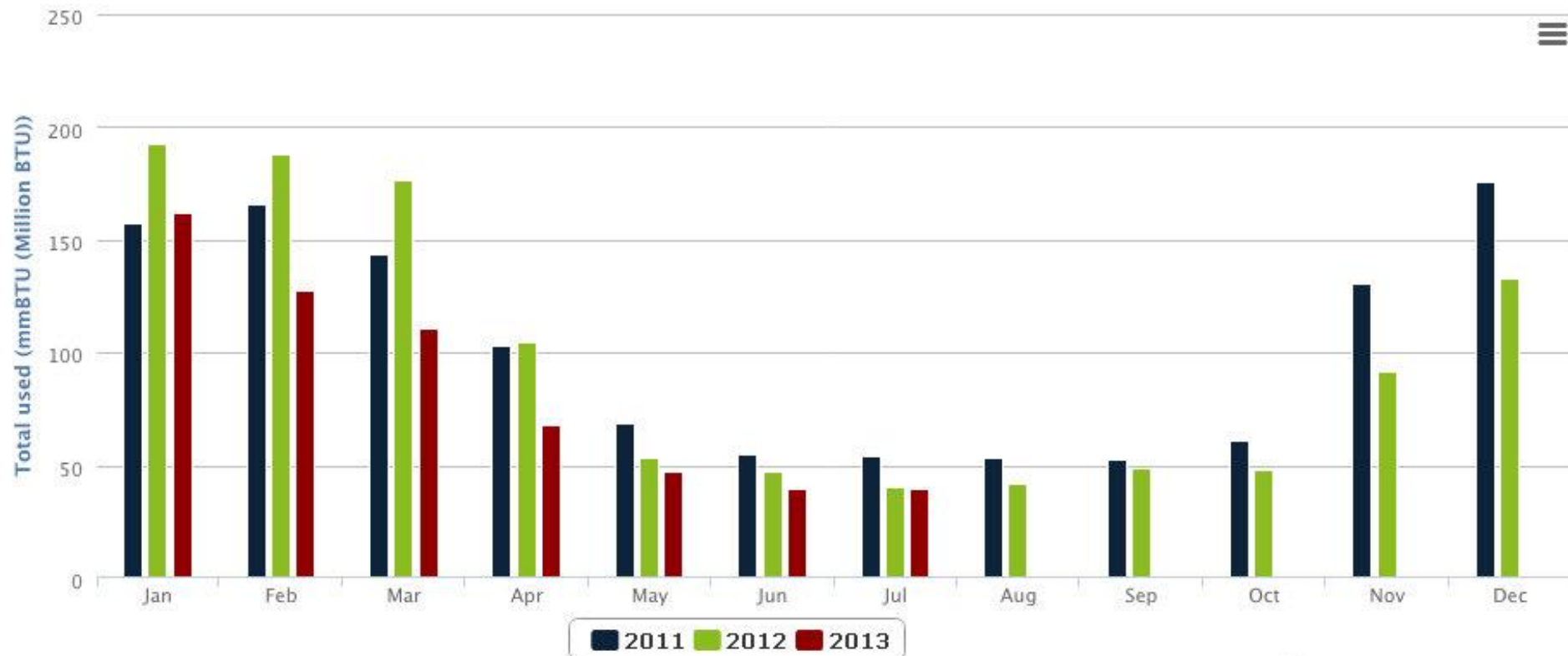
Reports/Files

Export Property

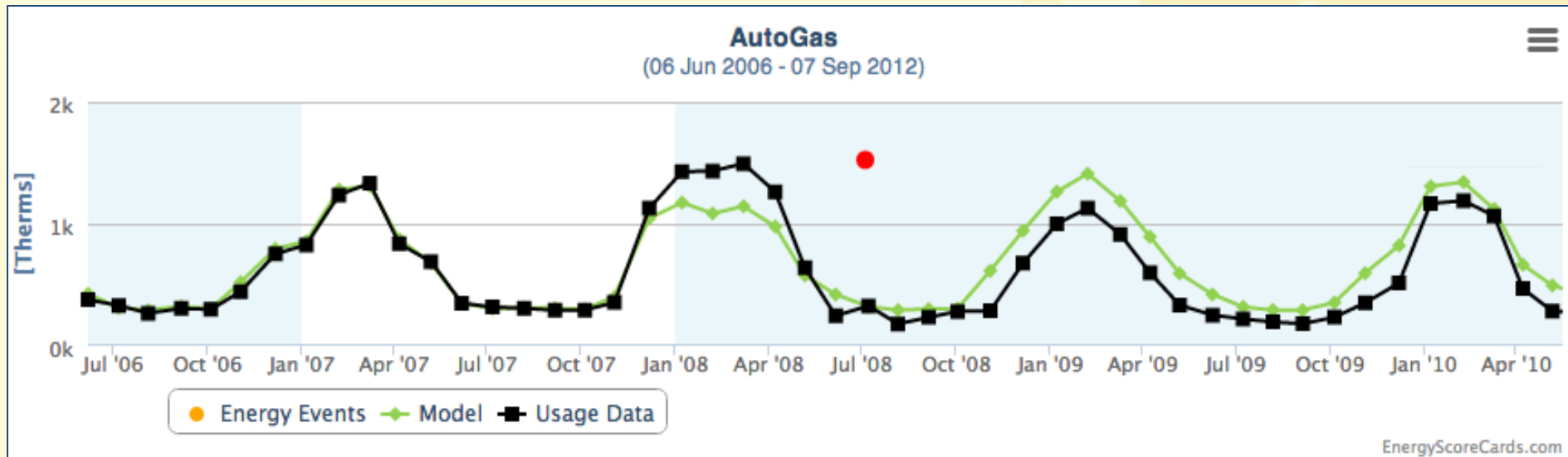
## MULTI-YEAR COMPARISONS

Month over Month **All Fuels** Report for **All** Accounts ▼

Usage Spending

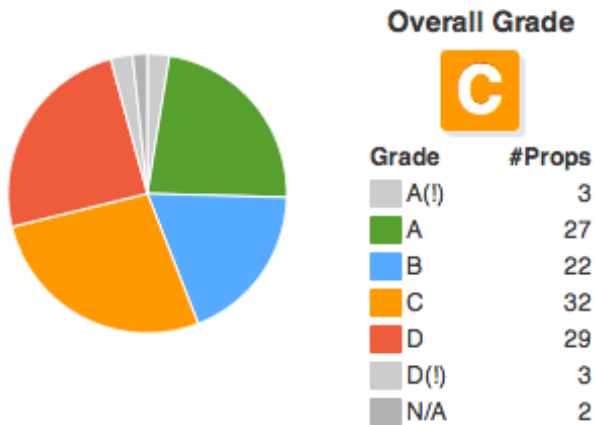








## WHAT HAPPENS WHEN BOILERS GO BAD....





# PORTFOLIO DASHBOARD



	Electricity	\$3,197,698	26,887,570 kWh
	Gas	\$2,154,179	2,279,313 Therms
	Oil	\$1,161,016	64,901 mmBTU
	Propane	\$116,287	83,431 Gal
	Steam	\$99,303	5,252 MLbs
	Water	\$2,149,767	238,266 kGal

**Total Properties**

118

**Total Units**

9,974

**Total Square Footage**

8,185,792

**Owner Spending**

\$8,878,251

## PORTFOLIO YEAR TO YEAR COMPARISON

Owner Total Weather Normalized Actual

There are 28 out of 128 properties with both scorecards

Energy Use ▾

Full Year 2012 ▾

Most Recent Year ▾

Difference

Unit



Owner Energy

102,458

99,073



-3,385

-3%

mmBTU



Cooling Energy

4,265

4,852



586

14%

mmBTU



Heating Energy

42,547

40,711



-1,836

-4%

mmBTU



Electric Baseload Energy

29,307

27,279



-2,027

-7%

mmBTU



Fossil Fuel Baseload Energy

26,339

26,232

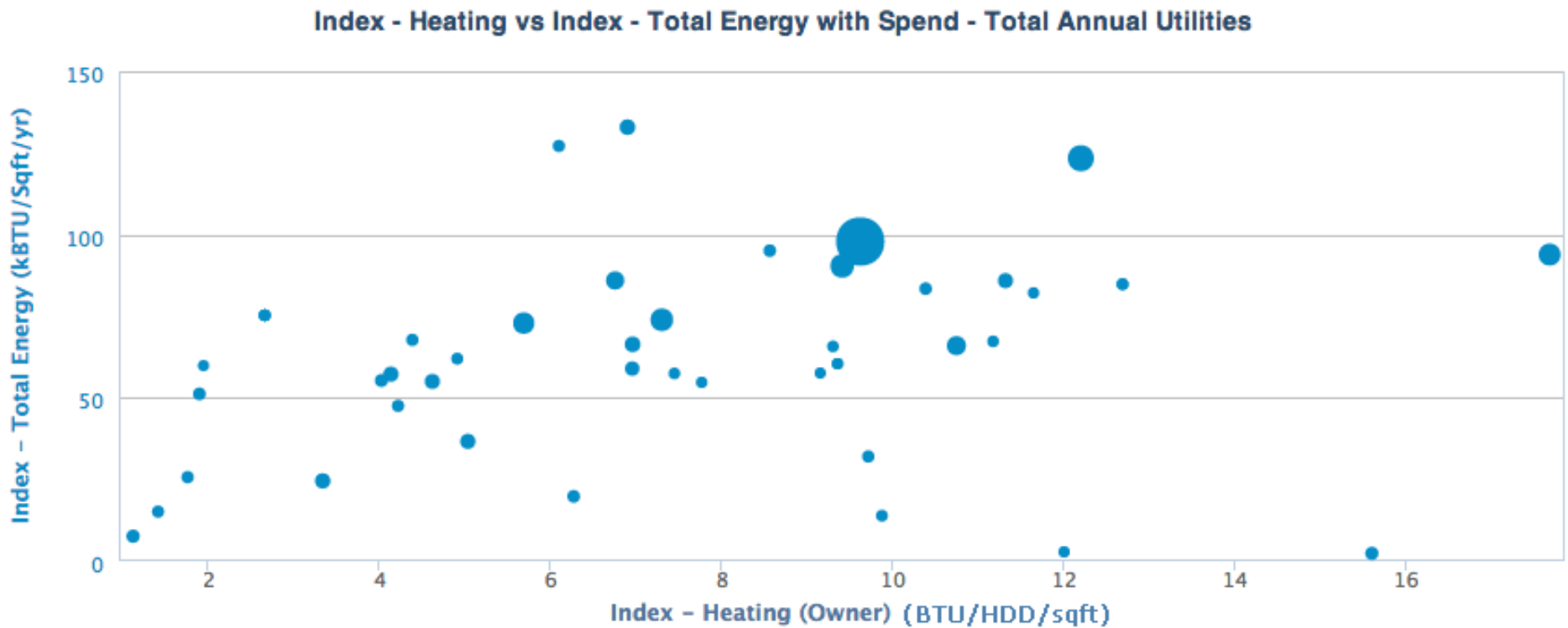


-107

0%

mmBTU

## A MILLION GRAPHS...



# NEW YORK'S LOCAL LAW 84

## NEW YORK'S LOCAL LAW 84

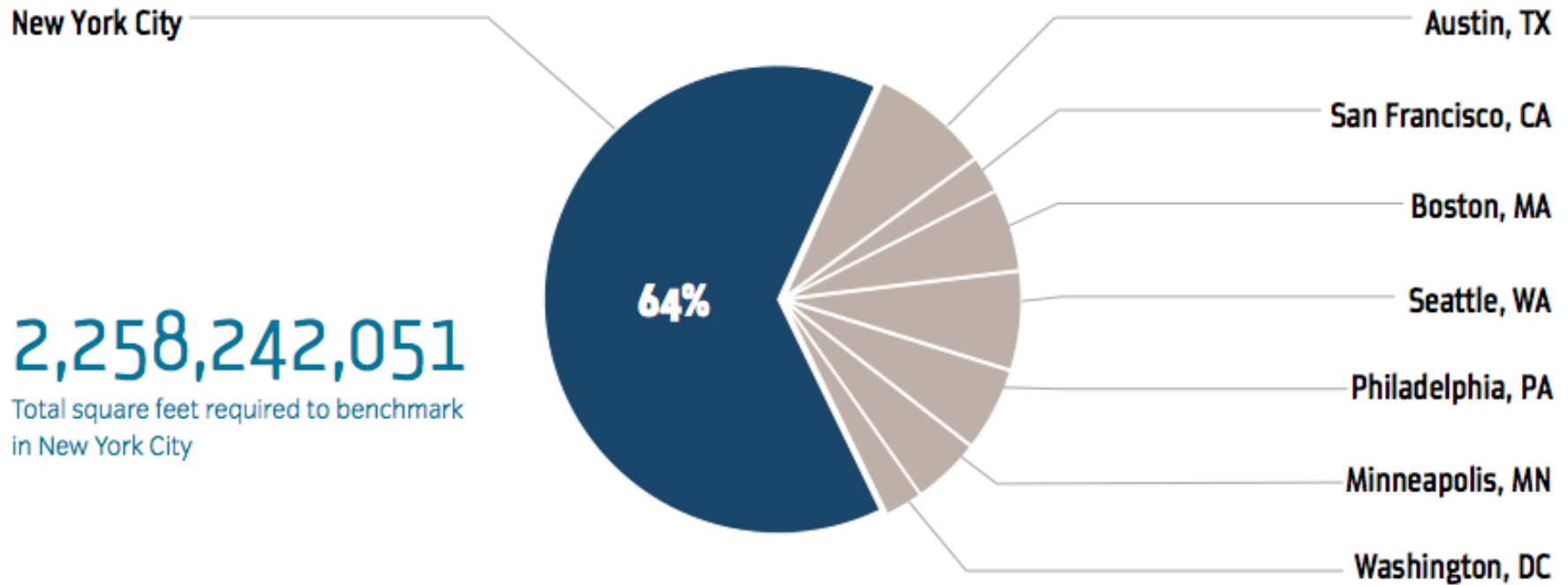
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- ❖ All Properties over 50,000 sqft must benchmark in EPA's Portfolio Manager every year
- ❖ Fines are \$500 a quarter for non-compliance
- ❖ All submission and reporting done using EPA Portfolio Manager
- ❖ Great success three years running, minor blip this year with security
- ❖ Created hundreds jobs in NYC
- ❖ Starting to trigger action, owner's who had never thought about this before. Local Law 87 is bringing that home.



## THE BENCHMARKING PICTURE SO FAR

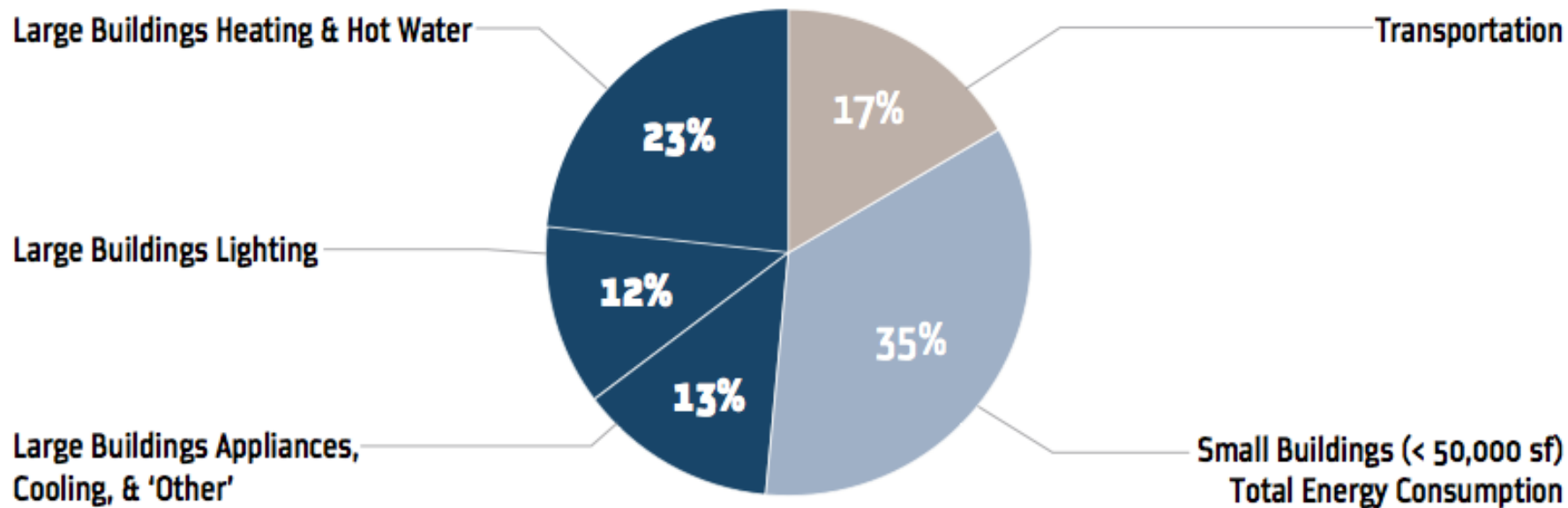
[Fig. 2] Gross Floor Area Impacted by U.S. Benchmarking Regulations



Source: Institute for Market Transformation and NYC Mayor's Office

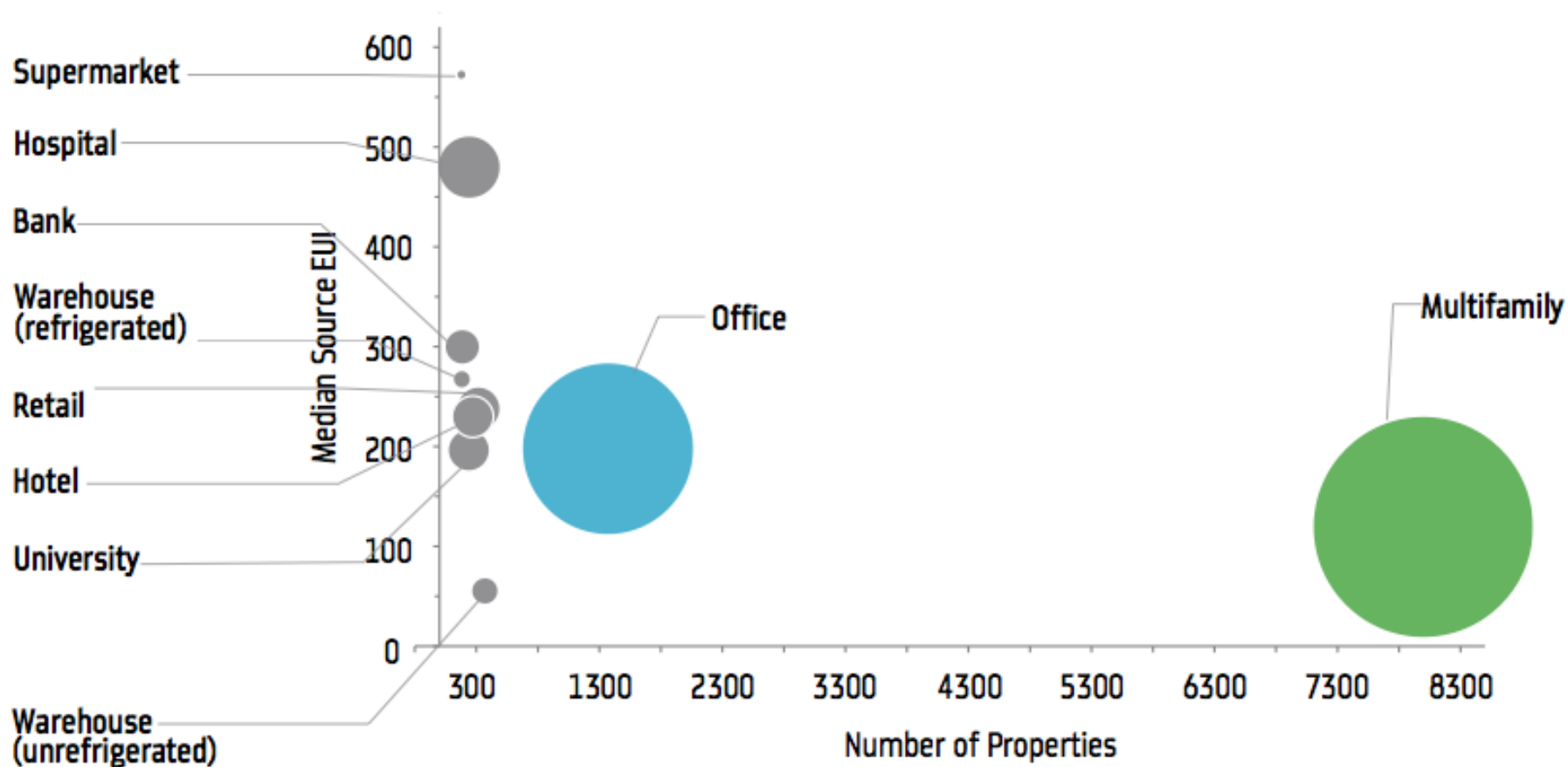
## THE BENCHMARKING PICTURE SO FAR

[Fig. 1] Energy Use in New York City, 2011



Source: NYC Mayor's Office

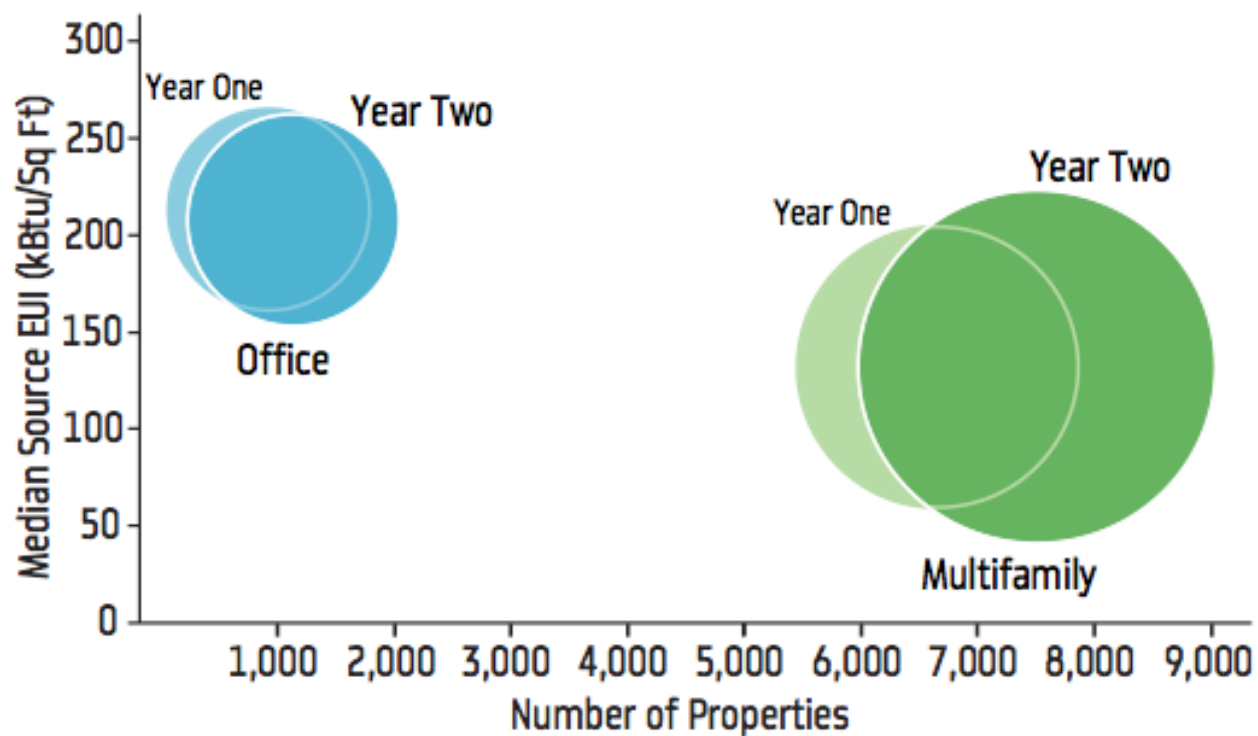
## THE BENCHMARKING PICTURE SO FAR



Source: University of Pennsylvania and NYC Mayor's Office

## RESULTS BY SECTOR FOR NEW YORK

[Fig. 18] Median EUI, Number of Properties and Total Energy Per Sector, Year One vs. Year Two<sup>19</sup>



Source: University of Pennsylvania and NYC Mayor's Office

## HOW WELL DID NYC COMPLY?

**74%**

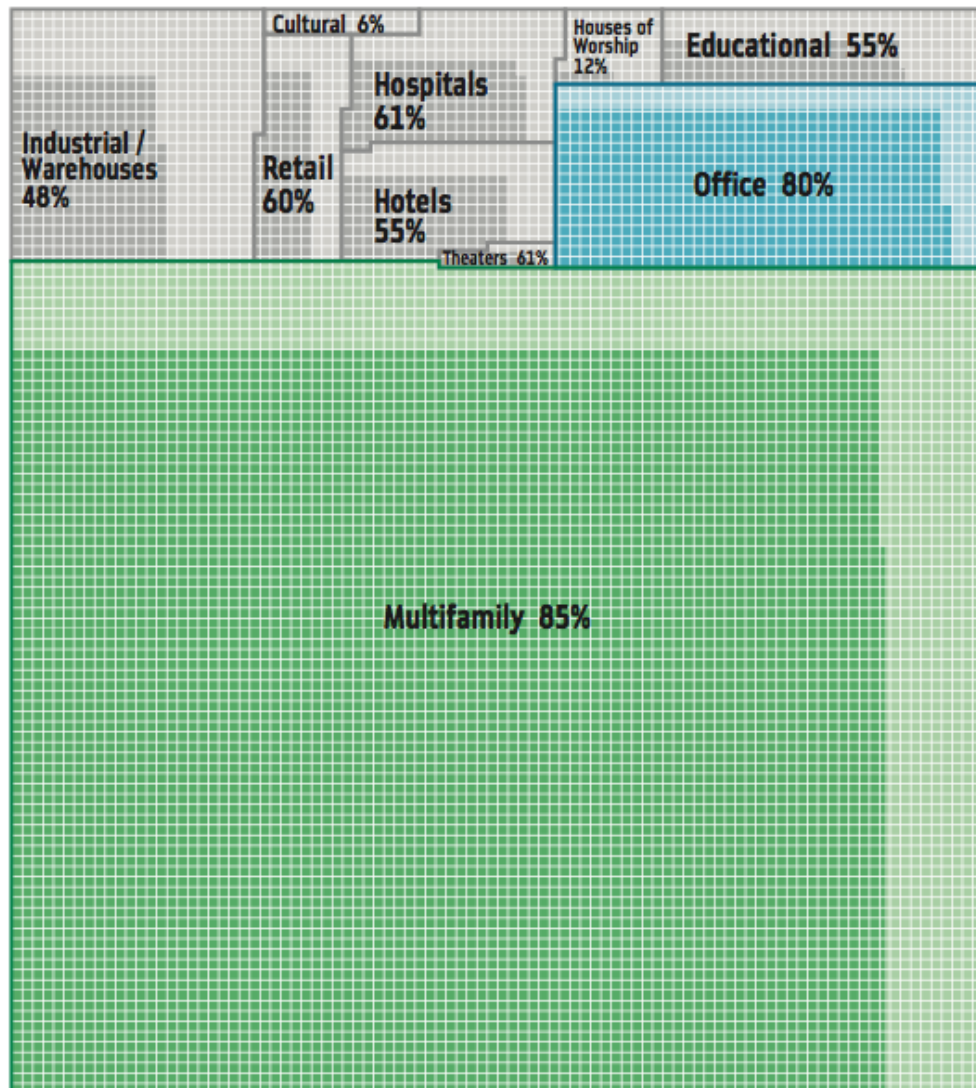
gross floor area that achieved compliance  
in Year Two

**1,668,232,620**

square feet of gross floor area that  
achieved compliance in Year Two

□ = 250,000 sq. ft.

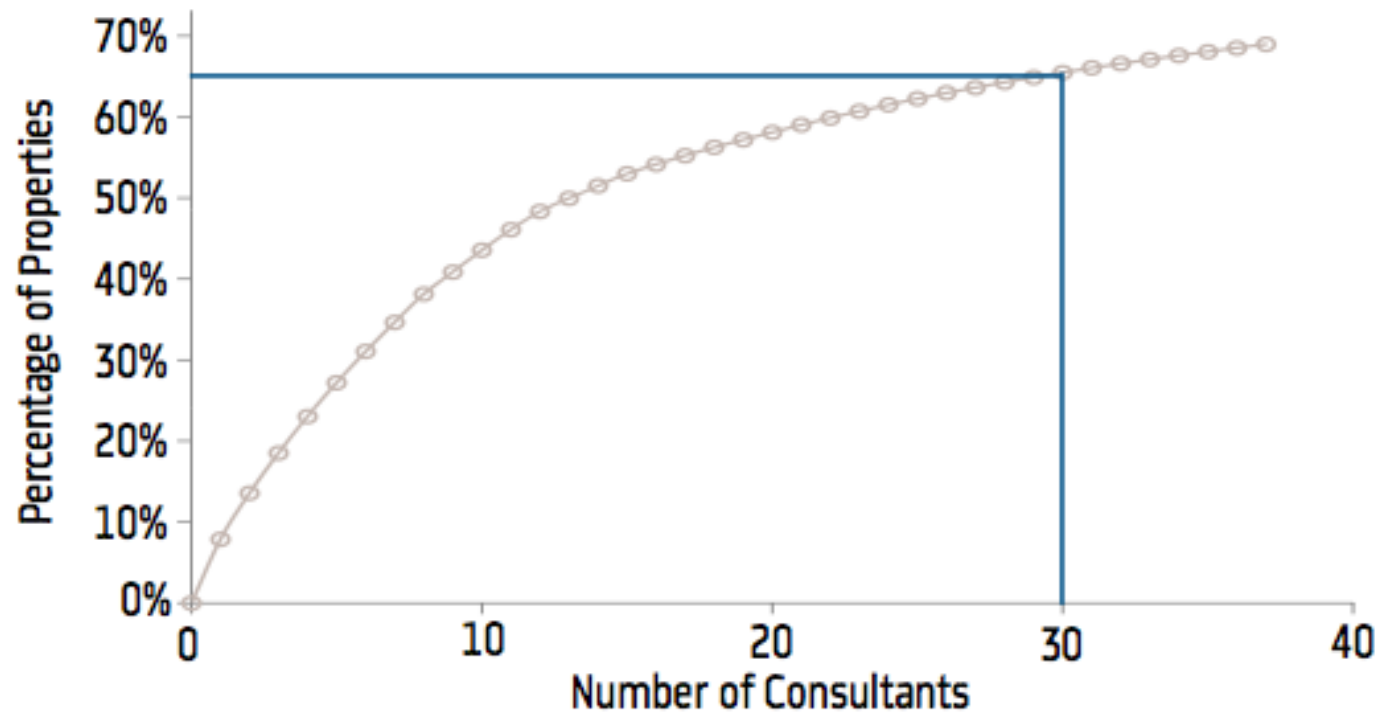
Source: NYC Mayor's Office





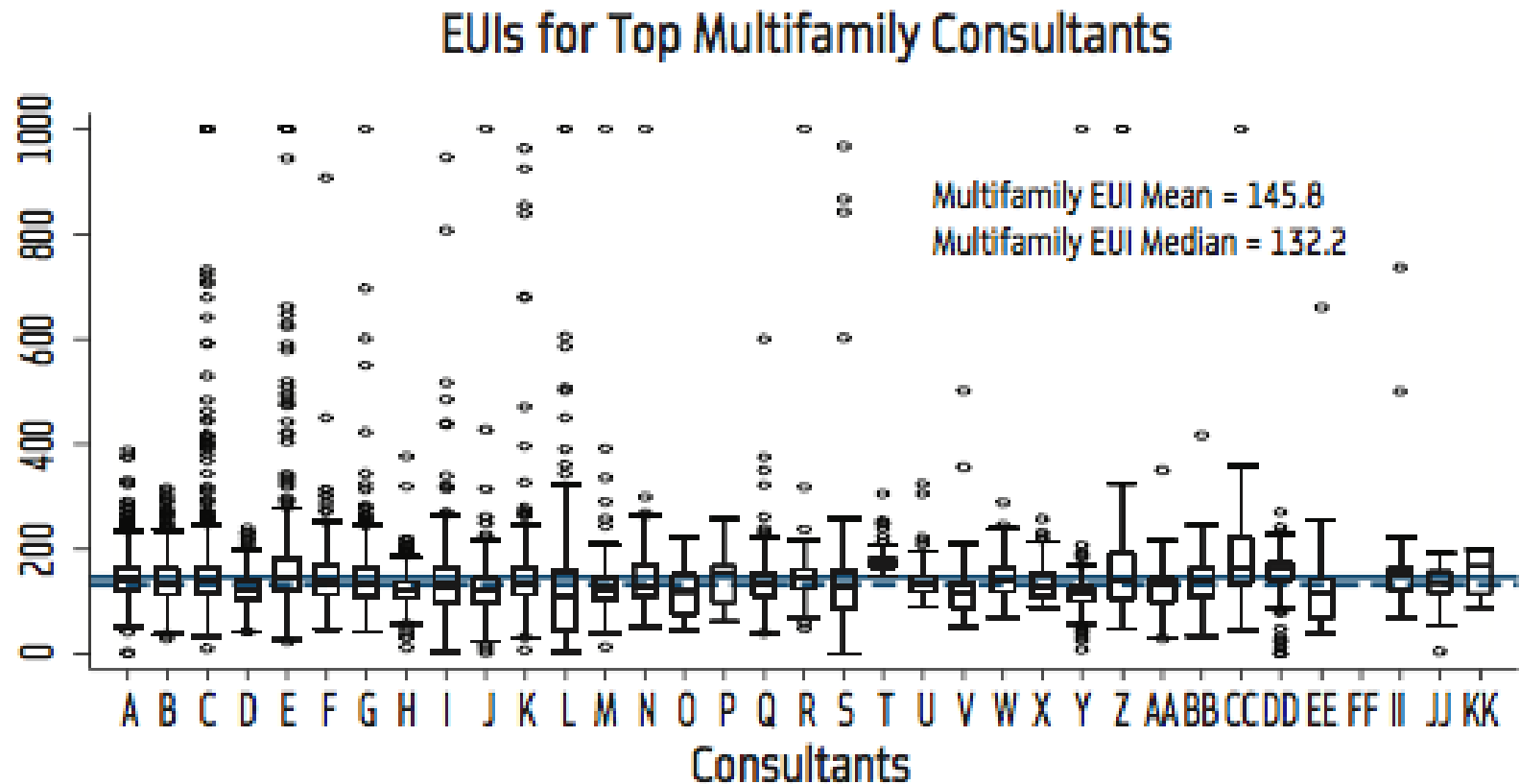
## THE ROLE OF CONSULTANTS

[Fig. 32] Percentage of Properties Benchmarked by Service Provider Firms



Source: NYC Mayor's Office

## HOW DID THE CONSULTANTS COMPARE TO EACH OTHER?



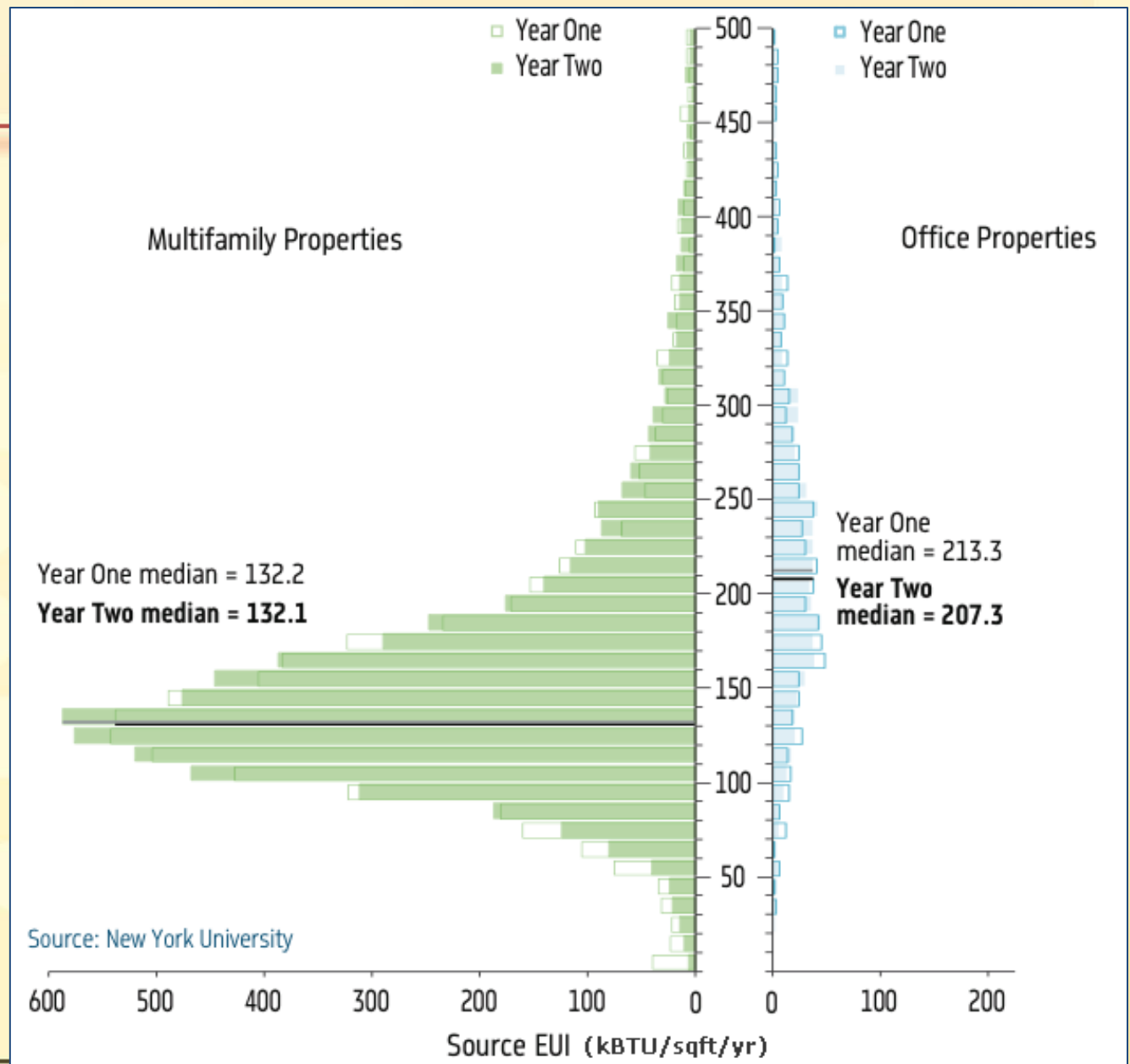
## CURRENT PROBLEMS WITH THE NY PROCESS

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- ❖ City's list of buildings is not accurate
- ❖ Utility companies only partially cooperative
  - ❖ ConEdison aggregates challenging
  - ❖ New ConEd logins
  - ❖ AMR registration
  - ❖ Utilities don't think of buildings the same way as the city
- ❖ Violation challenge process non-transparent and slow
- ❖ Tenant data difficult in multi-building lots
- ❖ Commercial tenant reporting
- ❖ Need Official Confirmation Notice of submission

# DATA DRIVEN CHANGE

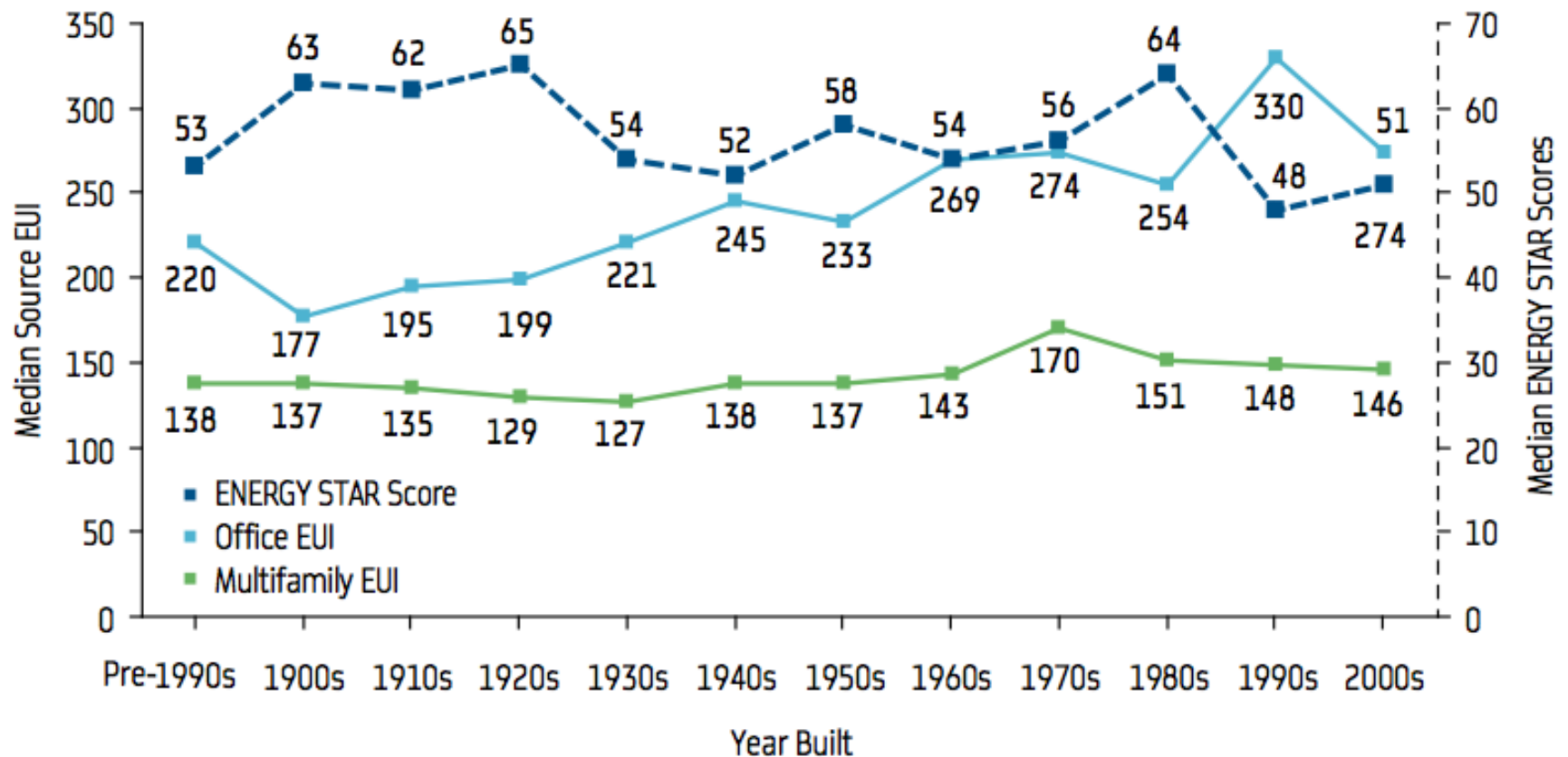
## OVERALL RESULTS: DAGUM, BURR, GAMMA?





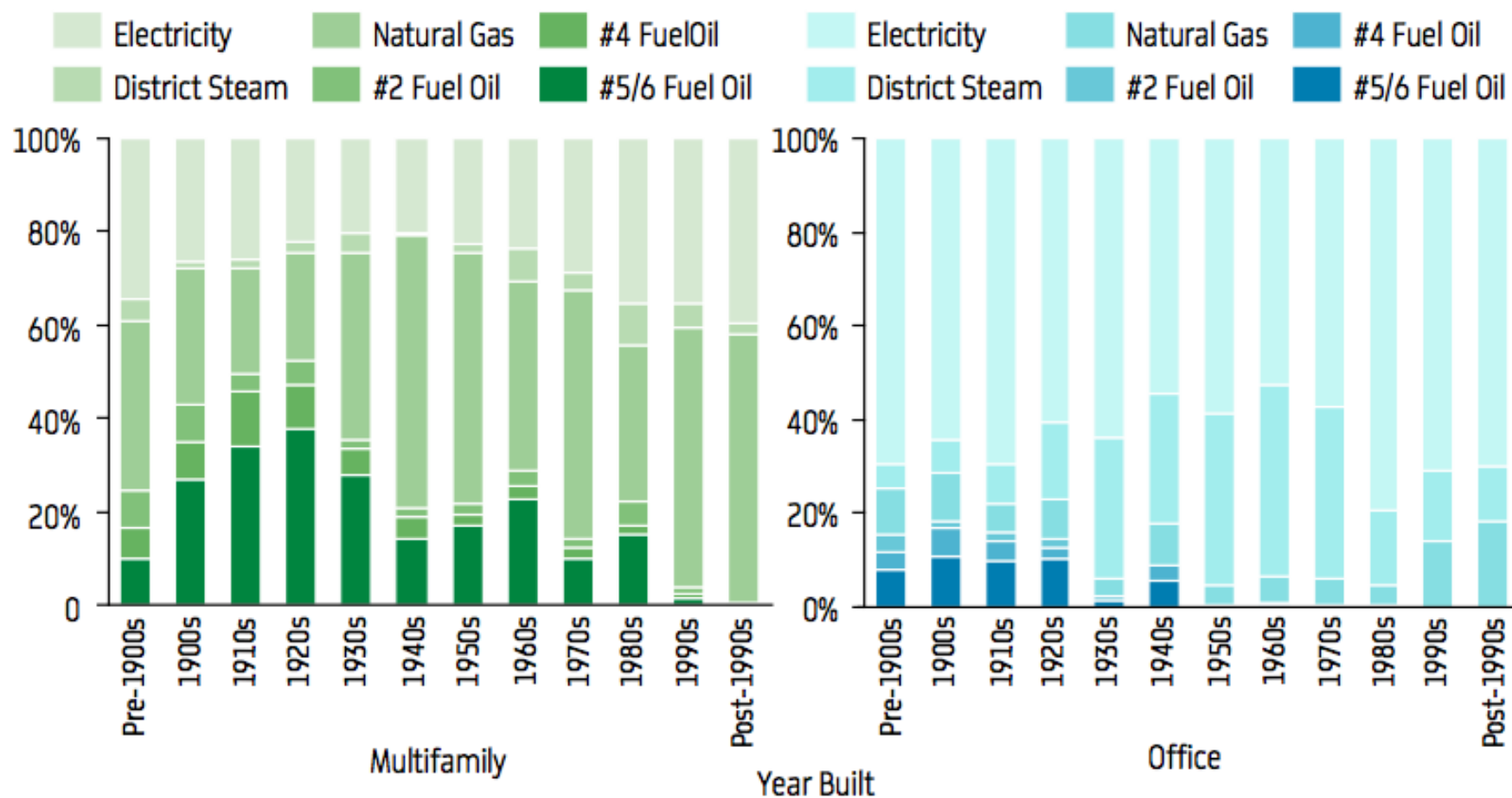
## DATA DRIVEN CHANGE: DOES AGE MATTER?

[Fig. 21] Median Source EUI and ENERGY STAR Score by Building Sector and Built Year



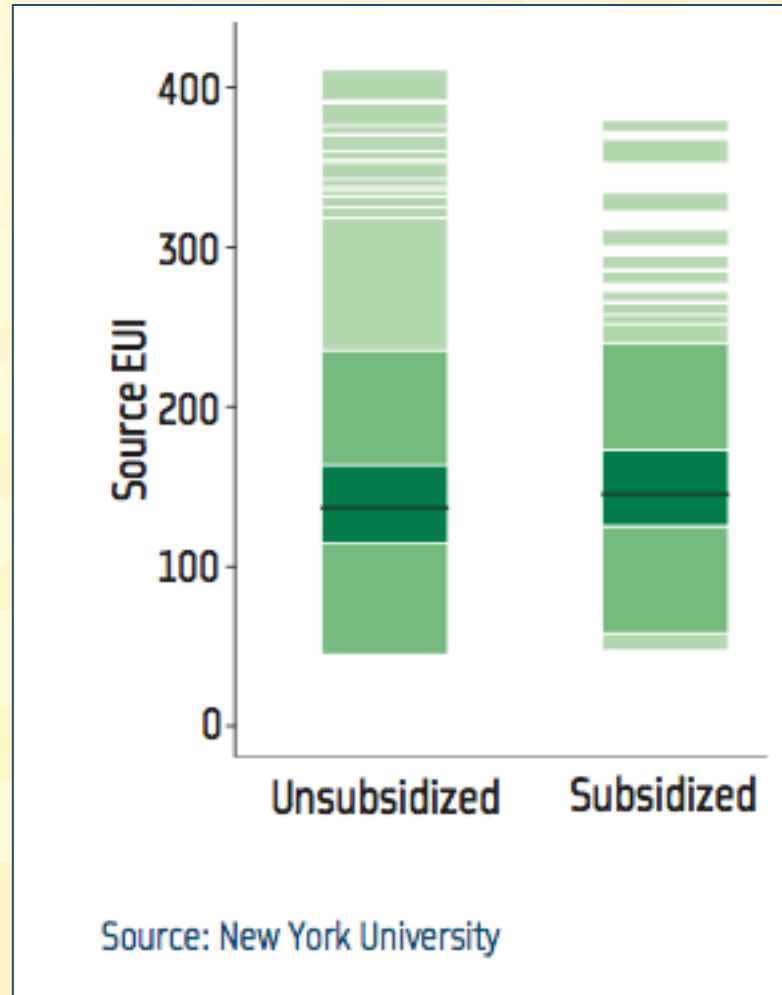
Source: New York University and NYC Mayor's Office

## DATA DRIVEN CHANGE: DOES FUEL MIX MATTER?

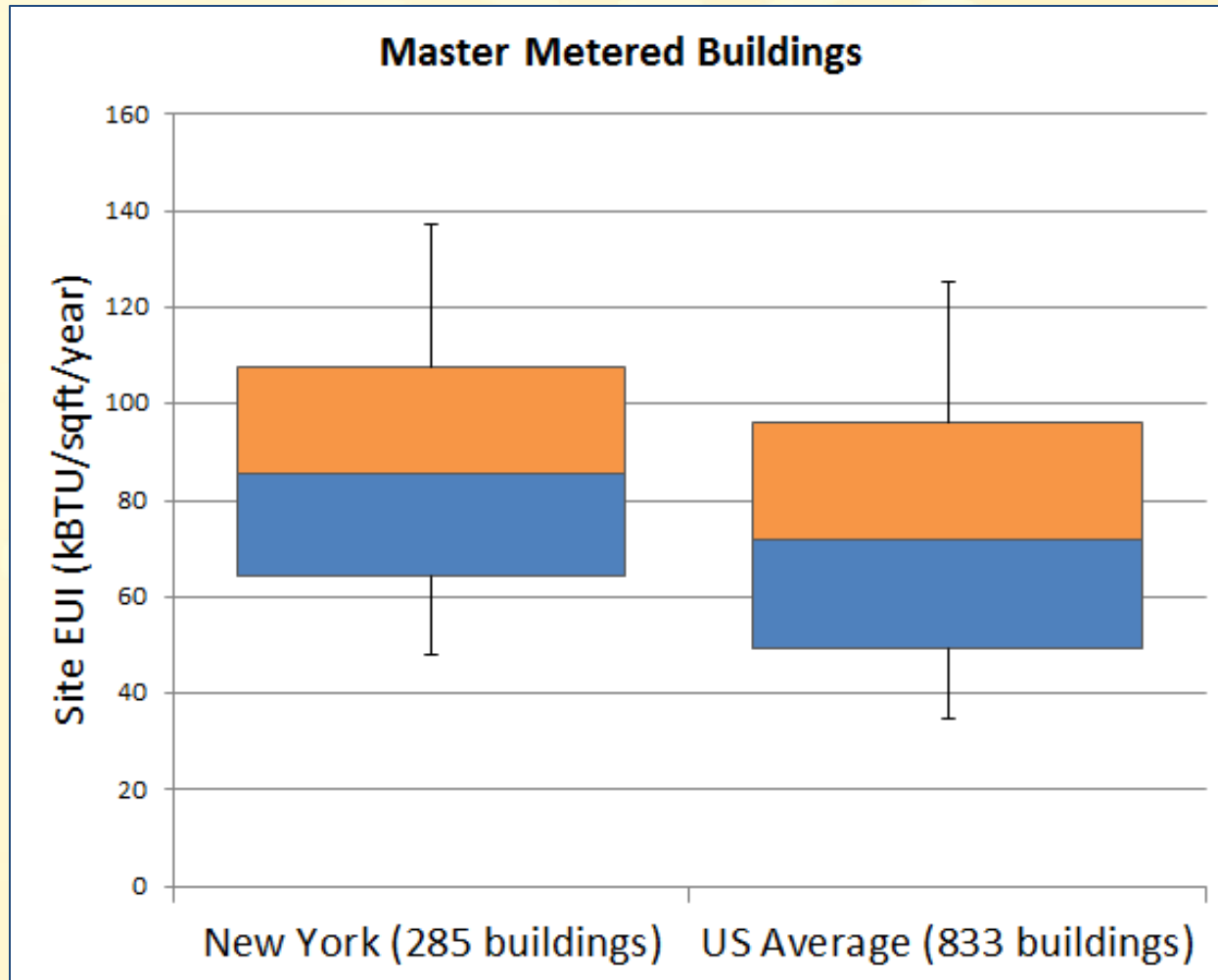


Source: New York University and NYC Mayor's Office

## DATA DRIVEN CHANGE: DOES SUBSIDIZED HOUSING MATTER?

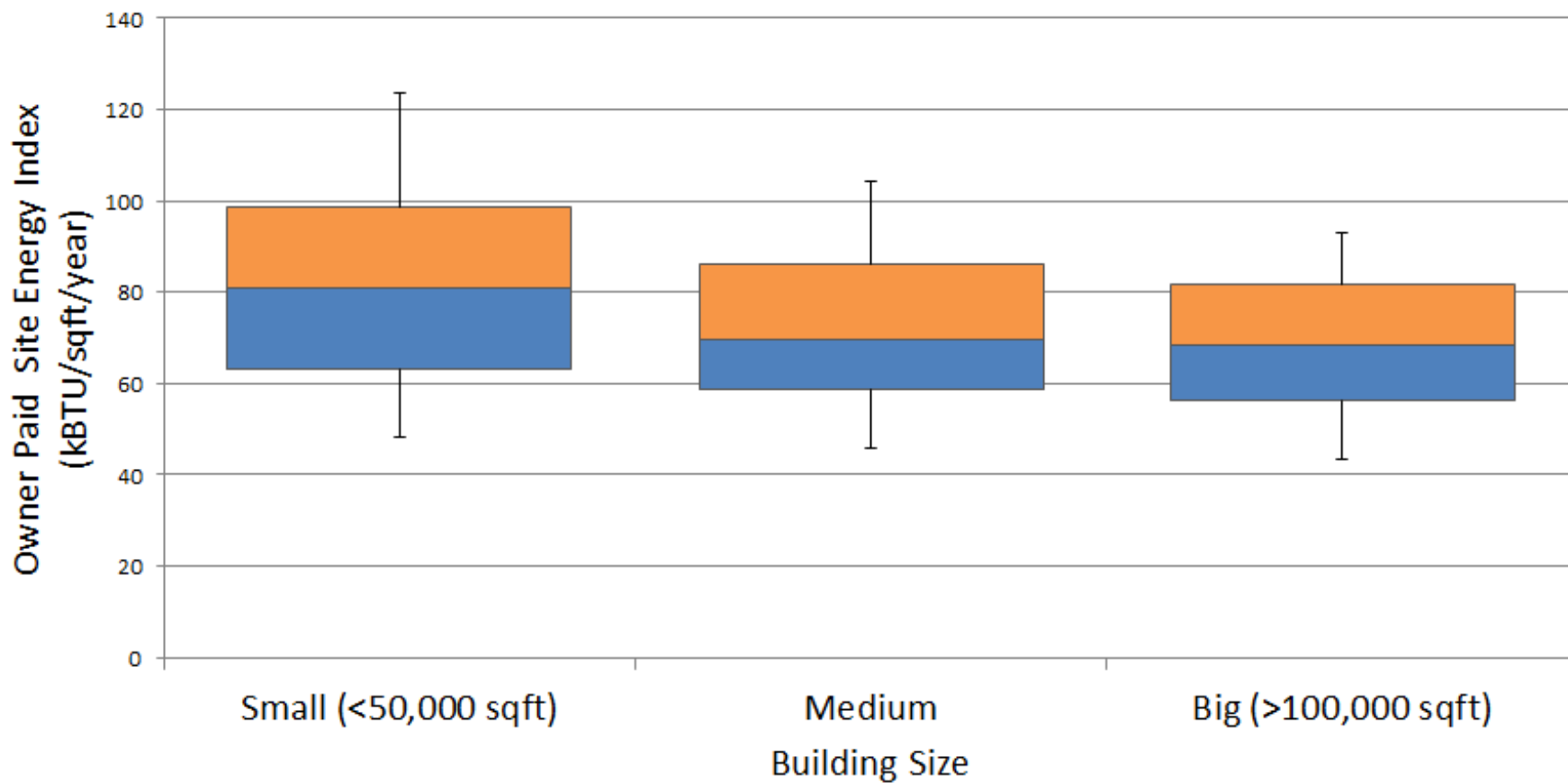


## DATA DRIVEN CHANGE: WHY IS NEW YORK SO BAD?



## DATA DRIVEN CHANGE: THE SMALL BUILDING PROBLEM

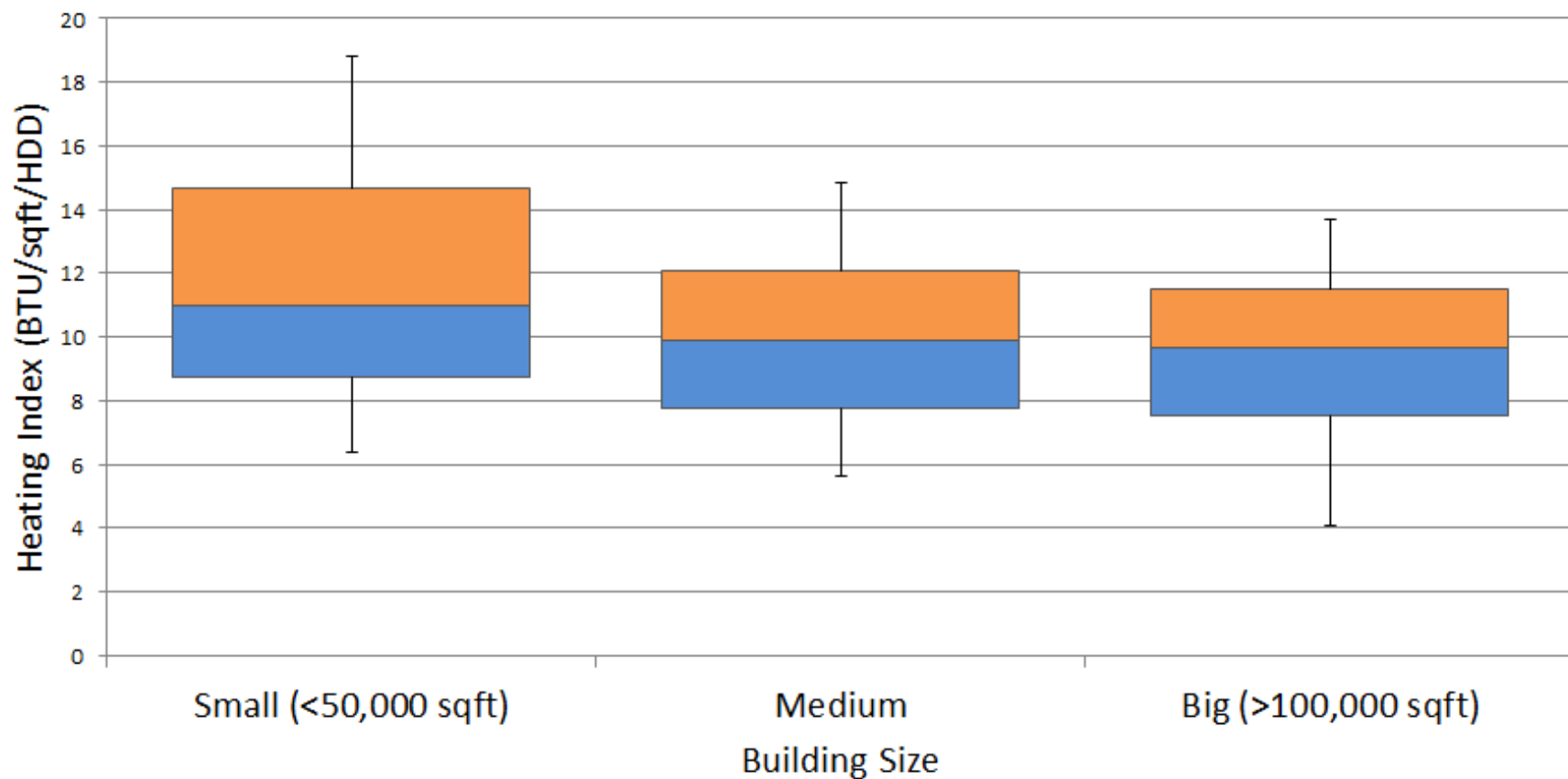
**New York, Central Heat and Central DHW buildings**





## DATA DRIVEN CHANGE: ECONOMIES OF SCALE - HEATING

New York, Central Heat and Central DHW buildings



## HOPES FOR THE FUTURE

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- ❖ Multi-year studies of existing buildings, best improved scores etc
- ❖ Utility company integrations, DEP(municipal water) has started in NYC and many others around the country already integrate.
- ❖ Central database as a reference for more building metadata, violations, could be hosted in Portfolio Manager or on a 3<sup>rd</sup> party sites
- ❖ Multifamily score, both a blessing and a curse for consultants like us. (mostly a blessing).

## FRIENDS OF BENCHMARKING QUESTIONS

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“Second Year White Paper” written by Adam Hinge, Sustainable Energy Partnerships and Michael Bobker, CUNY

- ❖ “What are the right metrics to measure building performance?”
- ❖ “What can we learn from the metrics we have?”
- ❖ “What are the next steps for existing metrics?”
- ❖ “What’s needed to focus attention and raise awareness?”

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## About Bright Power:

Bright Power is an Energy Efficiency Services Company that has been providing energy solutions, auditing and benchmarking services to New York City and the rest of the country for 9 years.

## About EnergyScoreCards:

EnergyScoreCards is Bright Power's building benchmarking web software. Currently it covers nearly 500,000 multifamily units or nearly 500 million square feet of residential space in 49 states. Go to [www.energyscorecards.com](http://www.energyscorecards.com) for more info.

## About Conor Laver:

Conor Laver is Vice President at Bright Power in charge of the Analysis and Software division.